

Lyne J. Roberts, Director
Technology Services
300 South 28th Street
Battle Creek, MI 49015



lroberts@lakeviewspartans.org
Phone: 269-565-2409
Fax: 269-565-2498
www.lakeviewspartans.org

August 11, 2011

To Whom It May Concern:

My career has taken me to several school districts. I have had the privilege of working with Challenger Technologies in both Eaton Rapids Public Schools and Lakeview School District. They have worked in a variety of jobs from small repairs to enterprise level implementations since I met them in 2004. They handle premises cabling as well as exterior fiber optic installations. In 2010, they installed Ethernet and phone cabling in several schools as part of a large wireless Ethernet implementation.

Overall, I have been impressed with:

1. The quality of workmanship has been excellent. All work is done to code and specifications. I know that the connections will work when they are done. Period.
2. Documentation of the work process is outstanding. I always had high quality test results and as-builts in a format that I can easily reference if needed.
3. I like working with the company owners and project manager. They listen, have a good sense of humor, and have great collaborative and problem-solving skills.

In my previous district, they handled several building cabling projects. Also I had them come in to finish a job for another vendor that was not performing well.

Challenger Technologies is competitively priced. But even if they weren't the low bid on a project, I would select Challenger just for the peace of mind knowing that the cable plant will be solidly built.

Sincerely,

A handwritten signature in black ink, appearing to read "Lyne J. Roberts".

Lyne J. Roberts
Director of Technology